

Contract to Hire

We have seen a definite increase in hiring activity during the past 3-4 months and all indications are this will continue into the last half of 2010. Interestingly, demand is spread broadly among all sizes of companies in various industries. We have seen the strongest demand lately in the areas of Technology, Sales, Engineering /Manufacturing and Human Resources positions.

We are also seeing an increasing number of employers hiring via the “contract-to-hire” or “temp-to-hire” method as well as the traditional “direct hire”. Market conditions are ripe for this scenario on the heels of record layoffs in the past 18 months. Employers in general are not yet completely comfortable the economic upswing will continue and are reluctant to build back their “permanent” head count. But... they need more resources NOW and contractors/temporaries provide the flexibility they need;

- Given the difficult employment marketplace during the past year, more top quality individuals are open to working contract/temporary assignments.
- Most of these individuals, while open to contract assignments today, are looking for permanent employment long term.
- Contract/Temp-to-hire gives you the opportunity to evaluate individuals “on the job”. In essence, these arrangements can be 30-90 day “working interviews”.
- There is usually no firm commitment from the employer and you can (and should) continue to search for top quality candidates externally to insure you hire the absolute best person for your opening.

As a business leader, hiring decisions are among the most important decisions you make. Companies with the best people are often the most successful. As the economy and job market continue to improve, we encourage you to consider the talented, experienced professionals currently available on a “contract-to-hire”...trial basis in addition to those who are currently employed but considering the next step in their careers.

At Palmer Group we provide temporary staffing, contract placement , temp & contract to hire plus direct placement in the areas of Accounting, Office Administration, IT, Sales & Marketing, Engineering & Manufacturing and Human Resources. Our experienced recruiting and staffing consultants are experts in many facets of employment and we're glad to answer your questions.